



www.mjbwood.com

e.Quality

Reduced defects

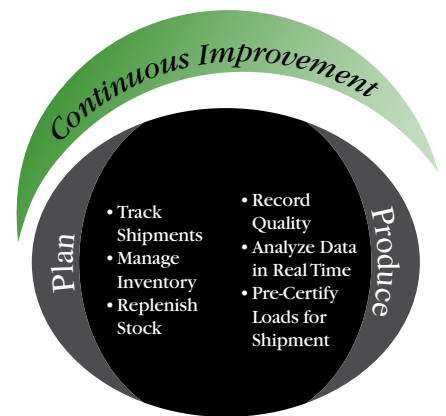


With global competition and increasing market pressures, companies have to find creative ways to reduce costs in their supply chains. One way to do that is to enable their supply chain partners to bring more value. And bringing more Value into the Supply Chain is what MJB is all about. Since 2001, MJB has had a proven track record of improving supply chain reliability with its Vendor Managed Inventory **vms**® program and shipment tracking. Now, we are pleased to announce the launch of our new quality assurance program...*e.Quality*.

Reduced costs



Using a proven method of measuring and analyzing quality metrics, MJB has taken this approach to the next level—offering this solution to our customers and partners. Our supply partners are able to access the *e.Quality* program via the Web, to record critical tolerances as orders are produced. This real-time data is used to drive continuous improvement. Once the orders are complete and ready for shipment, MJB pre-certifies each load with a Certificate of Quality Conformance which accompanies the shipping documents. The value this brings to our customers is this: Material can move straight to the production floor without inspection, saving both time and money.



Regardless of the product, supplier or location, MJB can ensure consistent quality for your critical products every day and help you trim costs in the supply chain.

First we start with a comprehensive discussion with you, our customer, about your existing quality assurance process and inspection guidelines. We then train with your quality personnel to learn the specifics about each item and its critical tolerances. Quality inspection guidelines are then created and product samples are gathered. MJB then begins the training process with all of our manufacturing partners to ensure that everyone in our supply chain is adhering to your quality specifications. Once our partners understand your quality inspection guidelines, we then train them on our new *e.Quality* program, and work with them on understanding the statistical process control program.

For more information, please call 972-401-0005 or visit our Web site at www.mjbwood.com

Pre-certified shipments



Real-time access

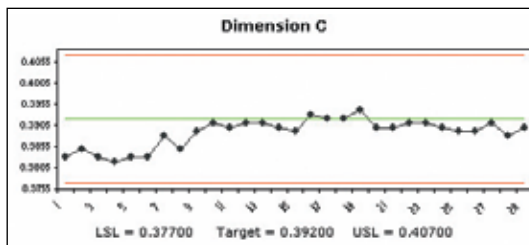


Reduce manufacturing defects and reworks

Rejecting material on the production floor due to poor quality can quickly eat away at margins. With our e.Quality program, critical quality measurements are tracked and analyzed by our manufacturing partners every day so that you can count on consistent quality from MJB. For example, as a result of our new quality assurance program, MJB has been able to reduce reject rates for moulded products from a partner manufacturer in Louisiana by 85 percent.

Increase end product reliability

Having confidence that your supply chain partners understand your quality inspection guidelines, and being able to trust that they have one standardized quality control process to track and measure quality from shipment to shipment—that's hard to find. With MJB, you can be sure that our quality requirements will meet or exceed your specifications.

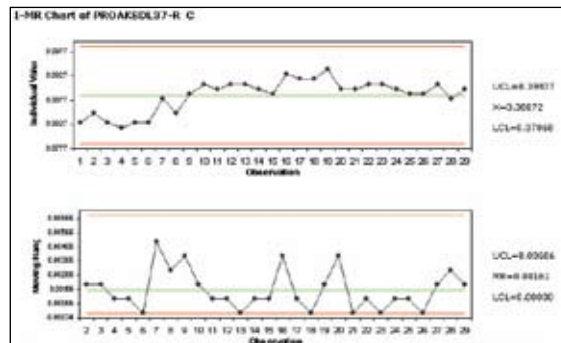


Boost operator confidence

We work with machine operators on your quality specifications, providing them with real-time tools to track and measure quality. This enables operators to take control of the quality process in their plants every day, to ensure a consistent product for you. Having the tools and the knowledge to be successful is powerful, and our plant operators have gained confidence by knowing how they are performing each day.

Drive process of continual improvement

MJB has made great strides in driving continuous improvement throughout all of its business processes at the operations level. Our e.Quality program is just the next step in continuing to drive business value for our customers in the supply chain.



Pre-certify shipments for quality

The Certificate of Quality Conformance certifies that each item shipped has gone through MJB's e.Quality program, and has been found to conform to all critical dimensions based on our customers' specifications. Supporting data, control charts and process capabilities can also be included for review with the shipping documents.

Control/reduce costs in your supply chain

Cutting costs in the supply chain is certainly not a new concept, but how well it can be done is something that sets a company apart. MJB has already worked with customers to reduce costs in the supply chain with programs like the **vos** Vendor On Site inventory program. Now, with the launch of the e.Quality program, we have been able to pass on more savings to our customers by performing a significant role in quality control. Our customers can certify MJB as a Quality Partner, and then take advantage of the savings by eliminating the inspection process of goods on the shop floor. The savings of both time and labor can go back to your bottom line.

Get real-time access to quality statistics about your products

MJB's e.Quality program is accessible via the World Wide Web in real time, with secured access 24 hours a day. This e.Quality program has been implemented in the U.S., China and South America, so regardless of where your product is being produced, you can feel confident knowing that every partner in the chain knows and is conforming to your quality standards. In addition to this assurance, you receive the additional benefit of being able to access the program and track your quality in real time.

Benefits Summary

- Reduce manufacturing defects and reworks
- Increase end product reliability
- Boost operator confidence
- Drive process of continual improvement
- Pre-certify shipments for quality
- Control/reduce costs in your supply chain
- Get real-time access to quality statistics about your products

"Therma-Tru realized the benefits of using MJB's Web-based SPC and certified shipment tools early in the development process. What might have taken two weeks was completed in a single morning. PPAP is now a virtual online event, rather than a cumbersome paper and part shuffle.

Online data and analysis allows for certification of the product before it leaves their dock. This is even more critical for overseas shipments. This also greatly reduces need for Therma-Tru to measure parts, and allows our quality team to focus on areas of higher priority.

Services like these distinguish MJB from their competition."

Mike Strasen
Therma-Tru Sourcing Engineer

